

Lessard Wealth Management Katrina C. Lessard, CFP®, AEP® Founder & CCO 7337 E Doubletree Ranch Rd Suite 195 Scottsdale, AZ 85258 480-463-5433 klessard@lessardwealth.com



Complimentary Consultation Questionnaire



Personal Information

Date:

Mr.	Mrs. Ms			
First Name		M. I.	Last Name	
Birth Date		Age	Social Security Number	
Street Address				
City/Town	City/Town State/ZIP			
Home Phone		Home FAX		
Cellular Phone		Email Address	,	
Employment				
Occupation			Employer	
Employer Address		Phone		
Fax		Email Address		
		Education		
Sch	nool	Degree	Affiliations (clubs, activities, sports)	
High School				
College				
Graduate School				
Military Service				
Dates of Active Duty		Branch	Type of Discharge	
		Notes		



Personal Information

Mr. Mrs. Ms. Spouse/Partner M. I. Last Name First Name Birth Date Age Social Security Number Cellular Phone **Email Address** Spouse/Partner's Employment Occupation Employer **Employer Address** Phone Fax **Email Address** Spouse/Partner's Education School Degree Affiliations (clubs, activities, sports) High School College **Graduate School** Spouse/Partner's Military Service Dates of Active Duty Branch Type of Discharge Children/Grandchildren/Other Dependents Name **Birth Date** Relationship



Please attach any additional information on a separate sheet.



Contacts

Tax Preparer		
Name	Address	
Phone	Email	
Atto	rney	
Name	Address	
Phone	Email	
Insurance	ce Agent	
Name	Address	
Phone	Email	
Investmen	nt Advisor	
Name	Address	
Phone	Email	
No	tes	



Financial Concerns

"Money is better than poverty, if only for financial reasons."

~ Woody Allen

Please rate how important the following financial concerns are to you, 5 being the most important, 1 being the least important.

Concern	1	2	3	4	5
Plan a budget					ĺ
Start a short-term savings plan (e.g., to buy a house, or take a vacation)					
Create or update an education savings plan for my children					ĺ
Create or update a retirement savings plan					
Create or update an investment plan					
Create or update an estate plan					
Start a new business					
Review tax efficiencies					
Analyze my insurance needs					
Organize my financial documents					
Notes					



Financial Goals Worksheet

"Goals are dreams with deadlines."

~ Diana Sharf Hunt

Please complete this worksheet for your two most important short-term, medium-term, and long-term financial goals.

Goal	By When?	Amount	
Short Term (within 3 years)			
Medium Term (3-7 years	S)		
Long Term (over 7 years	s)		
Notes			



Financial Information

Assets Use current fair marke	et value	Liabilities	
Cash and CDs		Mortgages	
Primary Residence		Other Home Loans	
Second Residence		Vehicle Loans	
Automobiles		School Loans	
Other Vehicles		Business Loans	
Business Interests		Other Loans	
Retirement Accounts		Notes	
Investments		Credit Cards	
Fine Art, Jewelry, Collectibles		Medical Bills	
Other Personal Property		Taxes	
Any Other Assets		Any Other Liabilities	
Total Assets		Total Liabilities	
		Net Worth Total assets minus total liabilities	
Are any liquid assets earmarked as an "emergency fund"? Yes		No If yes, how much?	

Notes



Financial Information

Cash Flow

Monthly Income	Monthly Expenses		
Salary	Mortgage Payments		
Bonuses, Commissions	Loan Payments		
Pension Income	Credit Card Payments		
Annuity Income	Utilities		
Rental Property Income	Food, Meals		
Interest, Dividends	Medical Expenses		
Alimony	Vehicle Expenses		
Child Support	Insurance Payments		
Income from a Trust	Personal Care		
Social Security	Entertainment		
Any Other Income	Any Other Expenses		
Total Monthly Income	Total Monthly Expenses		

Do you have a monthly budget?	Yes	No
If yes, are you able to stick to it?	Yes	No

Notes



Securities offered through LPL Financial, Member FINRA / SIPC . Investment advice offered through Lessard Wealth Management, a registered investment advisor and separate entity from LPL Financial.



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